



Job Title: **Senior Logistics Coordinator**

Type: **Full-time, Hybrid**

Location: **Vaughan, ON**

Date: **September 2025**

As a **Senior Logistics Coordinator (Truck Load/ LTL)** at Mactrans, you'll report directly to the Branch Manager, taking the lead in delivering Customer logistics solutions and delivery Partners relationships. Take your experience in 3PL freight logistics and carrier dispatching to the next level empowering you to uncover opportunities, deliver innovative transportation solutions, and drive measurable impact. Compensation includes unlimited commission on volume of loads managed, allowing for significant additional earnings potential. Take advantage of training, support and advanced learning, to enable future growth opportunities within the Team.

Our Promise:

Base salary of **\$64,000 - \$72,000** per year (dependent on experience).

- Additional **uncapped Commission Program** with unlimited earning potential (based on load volume and margins booked). Earn **\$3,000–\$5,000 in monthly commissions**, readily achievable within your first few months. Top operations performers are making over **\$10,000 in monthly commission**.
- **Hybrid work model** with 3 days in office and 2 days work from home per week.
- Full **benefits** including; medical, dental, long-term disability, & life insurance.
- Comprehensive **training**, support, continuous learning, and participation in innovation projects.
- Fun and knowledgeable colleagues with great team camaraderie. Our culture is amazing.
- Company events including lunches, dinners, BBQ's, industry/ special events and holiday parties.
- Modern office with ample free parking, accessible by transit as well.

What you'll do:

- Procure carriers, negotiate rates, and measure delivery performance (OTP – on time performance).
- Dispatch shipments to carriers and provide support to our dedicated load tracking Team when issues arise (track and trace).
- Timely respond to all load opportunities with pricing and availability. Work closely with Sales.
- Develop strong customer & carrier relationships.
- Load order creation and data entry ensuring timely, accurate and complete information.
- Maintain professional communication with clients, shippers, and consignees.

- Maintain all daily, weekly, and monthly KPI's and strive to exceed targets.
- Identify opportunities in Customers to increase efficiency and provide best logistics solutions.
- Develop strategies to reduce workflow time through use of system tools and process enhancements.
- Comply with the company's SOPs, Policies & guidelines as well as developing new efficiencies and continuous improvement ideas.
- Be proactive and a self starter as well as adaptable to changing market needs.
- Work well in an open, collaborative, fast-paced team environment.

What you bring:

- Post Secondary degree or diploma is required.
- Minimum **5 years experience** in a dispatching role with customer service experience/ exposure.
- **3PL Freight Brokerage experience** in TL cross border logistics, as well as LTL is highly preferred.
- Knowledge of different types of equipment - i.e. van, reefer, flatbed, intermodal, etc.
- Experience with TMS systems, LoadLink, DAT, Office 365 (Word, Excel, Power Point, Outlook).
- Geographic knowledge of Canada and US an asset.
- Strong negotiation skills.
- Excellent communication skills, both verbal and written to internal and external parties.
- Ability to work independently and as part of a team in a face paced environment.
- Proactive and a self starter, dependable, accurate and thorough.
- High attention to detail, persuasive communicator, willingness to learn.
- Ability to multi-task, work under pressure and problem-solving skills.
- Bilingual in French an asset (written and verbal).

About:

At Mactrans Logistics, we provide Third Party Logistics (3PL) transportation services across North America. Named one of Canada's Top-Growing Companies by The Globe & Mail for five consecutive years, we're committed to innovation, reliability, and exceptional customer service. Awarded Employer of the Year (SME) by CITT (Canada's Logistics Association) in 2025. Our collaborative culture fosters growth, inclusivity, and teamwork, making Mactrans a place where you can thrive. Join us to be part of a forward-thinking team shaping the future of logistics.

Interviews will be determined based on the applicant's qualifications, experience and information supplied on candidate resume. Only qualified candidates will be contacted for an interview.

You must live within reasonable commuting distance to apply for this position as the in-office portion is (3) three days per week (i.e. Greater Toronto Area).